



CPC Salary Survey

REGIONAL Interim Report No. 3, April 1986

SOUTHERN REGION (SCPA)

Alabama A & M University
Auburn University
Clemson University
Duke University
Duke University - Fuqua School of Business
Florida A & M University
Georgia Institute of Technology
University of Georgia
Jackson State University
University of Kentucky
Mary Washington College
Memphis State University
Mississippi State University
University of Mississippi
North Carolina A & T State University
University of North Carolina - Chapel Hill
University of North Carolina - Greensboro
University of South Florida
Tennessee State University
University of Tennessee - Knoxville
Tulane University
Vanderbilt University
Vanderbilt University - Owen Graduate School of Management
Virginia Polytechnic Institute and State University
University of Virginia
University of Virginia - Colgate Darden Graduate School of Business
Wake Forest University
Wake Forest University - Babcock Graduate School
of Management

The 183 placement offices at the 161 colleges and universities that participate in the *Salary Survey* are divided into seven geographic regions. The placement offices listed comprise the Southern region.

The data are based on salary offers made to students graduating between September 1, 1985, and August 31, 1986. Tables on pages 2 through 5 list data on both regional and national levels for the interim period (March 8 through April 11) and cumulatively (September 1 through April 11). The block tables contain data for the interim period only.

SCOPE AND NATURE OF THE SURVEY

The scope, nature, and coverage of the *CPC Salary Survey* are particularly important to the interpretation and proper use of the statistics.

Offers are reported from employing organizations in business, industry, government, and non-profit and educational organizations. The offers are base starting salary offers and do not include fringe benefits or overtime. The data cover a broad range of functional positions, except teaching. Confidentiality is maintained for the individual, the college, and the employer.

The *Survey* reports offers, not acceptances, with no limit on the number of offers per student. Therefore, offers in the study cannot be equated with actual hires, and when the economic climate changes substantially, the ratio of offers to hires usually changes also, making comparison with other years no longer valid. In those categories where offers are relatively few, the data should be regarded only as an indication.

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Bachelor's Degree Candidates

INTERIM PERIOD 3/8/86 THROUGH 4/11/86

BY CURRICULUM FOR ALL TYPES OF EMPLOYERS	NUMBER OF OFFERS		AVERAGE \$ OFFERS		PERCENTILES ¹		
	Regional	National	Regional	National	90th	50th	10th
BUSINESS							
Accounting	73	839	\$1747	\$1775	\$1916	\$1750	\$1525
Business Administration & Management	22	217	1725	1648	2100	1792	1375
Management Information Systems	9	66	1787	1969	*	*	*
Marketing & Distribution	22	172	1547	1615	1958	1479	1250
HUMANITIES & SOCIAL SCIENCES							
Economics ²	55	106	1911	1966	2375	1833	1583
Humanities	12	62	1656	1638	*	*	*
Social Sciences	29	91	1677	1758	2333	1667	900
ENGINEERING							
Aerospace & Aeronautical	11	54	2301	2356	*	*	*
Chemical	38	252	2437	2452	2625	2464	2250
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	23	107	2031	1994	2385	2000	1825
Electrical (incl. Computer Engrg.)	126	794	2376	2393	2548	2417	2145
Geological	+	+	+	+			
Industrial	21	138	2172	2277	2465	2175	1950
Mechanical	69	430	2282	2313	2540	2333	1931
Metallurgical (incl. Metallurgy & Ceramic Engrg.)	+	37	+	2357			
Mining & Mineral	+	+	+	+			
Nuclear (incl. Engrg. Physics)	3	12	2428	2261	*	*	*
Petroleum	+	24	+	2843			
Engineering Technology	8	91	2005	2276	*	*	*
SCIENCES							
Agricultural Sciences	3	9	1681	1623	*	*	*
Allied Health Professions	+	27	+	1771			
Biological Sciences	2	9	1165	1480	*	*	*
Chemistry	3	22	1677	1927	*	*	*
Computer Science	48	403	2223	2261	2558	2250	1917
Mathematics	12	79	2082	2151	*	*	*
Other Physical & Earth Sciences	+	6	+	2054			
Totals	589	4047					

CUMULATIVE PERIOD 9/1/85 THROUGH 4/11/86

	NUMBER OF OFFERS		AVERAGE \$ OFFERS		PERCENTILES ¹		
	Regional	National	Regional	National	90th	50th	10th
	319	4107	\$1734	\$1769	\$1900	\$1750	\$1500
	102	791	1618	1633	2000	1600	1250
	46	350	1756	1909	2208	1762	1300
	72	749	1564	1594	2000	1500	1213
	76	222	1824	1788	2375	1792	1375
	59	188	1511	1521	1958	1500	1087
	56	265	1523	1562	2167	1500	917
	29	269	2184	2290	2500	2225	1930
	95	831	2442	2457	2625	2480	2292
	62	614	2026	2005	2435	2000	1683
	341	3304	2337	2335	2583	2375	1931
	+	12	+	2105			
	66	559	2216	2255	2500	2250	1917
	231	1821	2272	2308	2525	2300	1931
	4	118	2184	2331	*	*	*
	+	3	+	1844			
	13	50	2182	2273	*	*	*
	+	192	+	2772			
	15	310	2055	2211	*	*	*
	22	87	1500	1584	1970	1438	1167
	3	38	1902	1734	*	*	*
	7	25	1403	1568	*	*	*
	5	65	1891	1948	*	*	*
	139	1290	2122	2206	2470	2178	1667
	23	174	1868	2078	2375	1700	1485
	3	52	1377	1925	*	*	*
	1.88	16486					

¹ Percentiles are computed on regional data² Includes economics programs with both business and social science orientation

* Not computed for fewer than 20 offers

+ No offers reported

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Bachelor's Degree Candidates

INTERIM PERIOD 3/8/86 THROUGH 4/11/86

CUMULATIVE PERIOD 9/1/85 THROUGH 4/11/86

BY OCCUPATIONAL TITLE FOR
ALL TYPES OF EMPLOYERS

NUMBER OF OFFERS		AVERAGE \$ OFFERS		PERCENTILES ¹		
Regional	National	Regional	National	90th	50th	10th

ADMINISTRATIVE & MANAGEMENT

Accountants & Auditors	76	833	\$1752	\$1771	\$1917	\$1750	\$1525
Business Administration	12	49	1715	1634	*	*	*
Financial Analysts	22	71	2077	2041	2417	1979	1700
Management Trainee	68	252	1784	1753	2292	1792	1375
Personnel & Labor Relations	1	11	954	1543	*	*	*

COMPUTER & MATHEMATICAL

Computer Programmers	11	185	2135	2169	*	*	*
Computer Scientists (incl. Systems Analysts)	46	320	2180	2281	2558	2224	1833
Mathematicians/Statisticians	6	49	1914	2037	*	*	*

MARKETING & SALES

Advertising/Marketing	13	79	1738	1761	*	*	*
Retail/Wholesale Sales	20	111	1599	1576	2000	1542	1300
Technical Sales	5	58	1865	1797	*	*	*

ALL OTHER OCCUPATIONS

Communications Occupations	6	20	2124	1619	*	*	*
Engineers (Engrg. Degree Required)	269	1822	2306	2354	2535	2375	1950
Farm & Natural Resources Management	3	7	1681	1699	*	*	*
Health-Related Occupations	+	28	+	1747			
Insurance & Real Estate Occupations	3	17	1633	1640	*	*	*
Production Occupations	5	40	2097	2048	*	*	*
Researchers—Nonscientific	13	34	2175	2173	*	*	*
Researchers—Scientific	9	42	2112	2135	*	*	*
Social Workers & Recreational Workers	+	10	+	1246			
Transportation & Distribution Occupations	1	9	2058	1814	*	*	*

Totals 589 4047

NUMBER OF OFFERS		AVERAGE \$ OFFERS		PERCENTILES ¹		
Regional	National	Regional	National	90th	50th	10th

323	4062	\$1732	\$1769	\$1900	\$1750	\$1500
24	225	1554	1618	2100	1458	1000
35	149	1886	1895	2417	1833	1381
174	997	1644	1654	2199	1589	1208
61	50	1298	1586	*	*	*
55	720	1966	2098	2333	1920	1551
109	970	2122	2220	2500	2178	1710
14	106	1703	1963	*	*	*
35	205	1635	1691	2175	1517	1217
77	486	1653	1608	2000	1600	1300
14	184	1883	1778	*	*	*
18	73	1702	1640	*	*	*
815	7720	2286	2317	2550	2342	1930
9	33	1698	1652	*	*	*
10	50	1537	1640	*	*	*
14	69	1627	1667	*	*	*
12	124	1721	2001	*	*	*
16	58	2049	1978	*	*	*
15	130	1941	2088	*	*	*
3	38	1164	1312	*	*	*
10	37	1783	1760	*	*	*
1788	16486					

¹ Percentiles are computed on regional data
 * Not computed for fewer than 20 offers
 + No offers reported

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Master's Degree Candidates

Inexperienced

(One Year Or Less Of Full Time, Non-Military Employment)

INTERIM PERIOD 3/8/86 THROUGH 4/11/86**GRADUATE PROGRAM**

NUMBER OF OFFERS	AVERAGE \$ OFFERS		PERCENTILES ¹		
	Regional	National	Regional	National	

BUSINESS

Accounting	6	35	\$2021	\$2178	*	*	*
MBA (Nontechnical Undergraduate)	32	193	2579	2687	\$3125	\$2500	\$2000
MBA (Technical Undergraduate)	12	53	2588	2711	*	*	*
MS-Business (incl. Mgmt., Mktg., Finance, etc.)	4	15	2906	2538	*	*	*
Administration (incl. Public, Hospital, etc.)	+	1	+	2000			
Industrial Mgmt. (incl. Industrial Admin.)	+	3	+	2497			

HUMANITIES & SOCIAL SCIENCES

Humanities	+	6	+	1643			
Social Sciences	+	7	+	1744			

ENGINEERING

Chemical	4	43	2677	2687	*	*	*
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	+	12	+	2404			
Electrical (incl. Computer Engrg.)	13	71	2773	2896	*	*	*
Industrial	+	8	+	2560			
Mechanical	5	43	2685	2752	*	*	*
Metallurgical (incl. Metallurgy & Ceramic Engrg.) ²	+	10	+	2744			
Nuclear (incl. Engrg. Physics)	+	1	+	2752			

SCIENCES

Chemistry	1	6	2625	2524	*	*	*
Computer Science	4	54	2906	2832	*	*	*
Geology & Related Geological Sciences	2	8	2758	2617	*	*	*
Mathematics	2	5	2905	2696	*	*	*

Totals 85 574

CUMULATIVE PERIOD 9/1/85 THROUGH 4/11/86

NUMBER OF OFFERS	AVERAGE \$ OFFERS		PERCENTILES ¹		
	Regional	National	Regional	National	

41	328	\$2068	\$2149	\$2250	\$2100	\$1750
73	479	2415	2424	3083	2333	1917
17	100	2551	2639	*	*	*
4	58	2906	2346	*	*	*
+	6	+	2059			
+	12	+	2373			
1	22	1000	1481	*	*	*
3	24	1598	1628	*	*	*
7	94	2654	2676	*	*	*
2	75	2165	2439	*	*	*
21	318	2842	2838	3000	2917	2500
2	31	2334	2659	*	*	*
13	176	2718	2712	*	*	*
+	32	+	2699			
+	5	+	2915			
1	15	2625	2340	*	*	*
13	195	2750	2758	*	*	*
4	34	2743	2524	*	*	*
7	24	2611	2669	*	*	*

209 2028

¹ Percentiles are computed on regional data

+ No offers reported

* Not computed for fewer than 20 offers

² Previously reported under SCIENCES heading

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERSMaster's Degree Candidates—Experienced¹**INTERIM PERIOD 3/8/86 THROUGH 4/11/86**

GRADUATE PROGRAM	NUMBER OF OFFERS		AVERAGE \$ OFFERS		PERCENTILES ²		
	Regional	National	Regional	National	90th	50th	10th
Over 1 to 2 years							
MBA - Nontech Undergraduate	18	85	\$2567	\$2862	*	*	*
MBA - Tech Undergraduate	3	14	2750	2826	*	*	*
Over 2 to 4 years							
MBA - Nontech Undergraduate	20	159	2900	3195	\$3500	\$2972	\$2200
MBA - Tech Undergraduate	2	41	2696	3127	*	*	*
Over 4 years							
MBA - Nontech Undergraduate	11	128	3125	3273	*	*	*
MBA - Tech Undergraduate	6	39	3002	3084	*	*	*
Totals	60	466					

CUMULATIVE PERIOD 9/1/85 THROUGH 4/11/86

	NUMBER OF OFFERS		AVERAGE \$ OFFERS		PERCENTILES ²		
	Regional	National	Regional	National	90th	50th	10th
	29	170	\$2505	\$2630	\$2917	\$2500	\$2000
	5	29	2675	2744	*	*	*
	34	222	2675	3043	3333	2667	1958
	4	59	2767	3054	*	*	*
	14	168	2862	3108	*	*	*
	6	45	3002	3097	*	*	*
	92	693					

ENGINEERING

Chemical	4	25	\$3413	\$3445	*	*	*
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	+	2	+	2104			
Electrical (incl. Computer Engrg.)	1	11	3833	4044	*	*	*
Mechanical	+	2	+	3106			
Metallurgical (incl. Metallurgy, Materials Engrg., /Science & Ceramics) ³	+	5	+	3645			

SCIENCES

Chemistry	3	28	3163	3255	*	*	*
Mathematics (incl. Ops. Research, Statistics, & Actuarial Science)	1	5	2250	3383	*	*	*
Physics	+	9	+	3809			
Totals	9	87					

DOCTORAL DEGREE CANDIDATES

	5	69	\$3427	\$3488	*	*	*
	+	7	+	2831			
	8	46	3343	3834	*	*	*
	+	20	+	3462			
	+	25	+	3545			
	6	74	2778	3107	*	*	*
	2	9	3334	3297	*	*	*
	1	39	3050	3560	*	*	*
	22	289					

¹ Years of previous full time, nonmilitary employment² Percentiles are computed on regional data

+ No offers reported

* Not computed for fewer than 20 offers

* Previously reported under SCIENCES heading

APRIL 1986 SCPA INTERIM REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

APRIL 1986 SCPA REGIONAL INTERIM REPORT
INTERIM PERIOD 03/08/86 THROUGH 04/11/86

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CURRICULUM	ACCTG-PUBLIC		BANK-FINANCE		MERCHANDSNG		AERO-ELECTRNC		AUTO. MECH-EGPT		BLDG MATERIAL	
ACCOUNTING	/ 1761	62	/ 1665	3	/ 1500	1	/	/	/	/	/ 1875	1
	/ 1916		/		/		/	/	/	/	/	/
	/ 1583		/		/		/	/	/	/	/	/
BUSINESS ADMINISTRATION &	/		/ 1581	4	/ 1165	2	/ 1838	1	/ 2100	1	/	/
	/		/		/		/	/	/	/	/	/
MANAGEMENT INFO SYSTEMS	/ 1875	6	/		/ 1313	2	/	/	/	/	/	/
	/		/		/		/	/	/	/	/	/
	/		/		/		/	/	/	/	/	/
MARKETING & DISTRIBUTION	/ 1875	3	/ 1500	1	/ 1377	7	/ 1217	1	/	/	/	/
	/		/		/		/	/	/	/	/	/
	/		/		/		/	/	/	/	/	/
ECONOMICS	/ 1833	1	/ 1918	21	/ 1690	16	/	/	/	/	/	/
	/		/ 2333		/		/	/	/	/	/	/
	/		/ 1583		/		/	/	/	/	/	/
HUMANITIES	/		/ 1583	1	/ 1559	7	/	/	/	/	/	/
	/		/		/		/	/	/	/	/	/
	/		/		/		/	/	/	/	/	/
SOCIAL SCIENCES	/ 1875	1	/ 1890	7	/ 1509	17	/	/	/	/	/	/
	/		/		/		/	/	/	/	/	/
	/		/		/		/	/	/	/	/	/

APRIL 1986 SCPA INTERIM REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

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INTERIM PERIOD 03/08/86 THROUGH 04/11/86

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CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO, MECH-EGPT	BLDG MATERIAL
AEROSPACE & AERONAUTICAL	/	/	/	/ 2265 9	/ 2500 1	/
	/	/	/	/	/	/
CHEMICAL	/	/ 2292 1	/	/ 2420 1	/	/
	/	/	/	/	/	/
ELECTRICAL (INCL COMP ENG)	/ 2014 3	/ 2500 3	/ 2408 11	/ 2442 33 / 2535 / 2318	/ 2583 1	/ 2400 1
	/	/	/	/	/	/
CIVIL	/	/ 1858 2	/	/	/	/ 1971 9
	/	/	/	/	/	/
GEOLOGICAL	/	/	/	/	/	/
	/	/	/	/	/	/
INDUSTRIAL	/	/	/	/	/	/ 2465 1
	/	/	/	/	/	/

APRIL 1986 SCPA INTERIM REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

APRIL 1986 SCPA REGIONAL INTERIM REPORT
INTERIM PERIOD 03/08/86 THROUGH 04/11/86

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CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO. MECH-EGPT	BLDG MATERIAL
MECHANICAL	//	//	// 2408 4 //	// 2296 15 //	// 2263 11 //	// 2189 3 //
METALLURGICAL	//	//	//	//	//	//
MINING & MINERAL	//	//	//	//	//	//
NUCLEAR	//	//	//	//	// 2250 1 //	//
PETROLEUM	//	//	//	//	//	//
ENGINEERING TECHNOLOGY	// 1625 1 //	//	//	// 2199 1 //	//	// 1942 4 //

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BY CURRICULUM & EMPLOYER

APRIL 1986 SCPA REGIONAL INTERIM REPORT
INTERIM PERIOD 03/08/86 THROUGH 04/11/86

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CURRICULUM	ACCTG-PUBLIC		BANK-FINANCE		MERCHANDSNG		AERO-ELECTRNC		AUTO, MECH-EQPT		BLDG MATERIAL	
AGRICULTURAL	/		/		/		/		/		/	
	/		/		/		/		/		/	
ALLIED HEALTH PROFESSIONS	/		/		/		/		/		/	
	/		/		/		/		/		/	
BIOLOGICAL	/		/		/	1208	1	/	/		/	
	/		/		/			/	/		/	
CHEMISTRY	/		/		/	1625	1	/	/		/	
	/		/		/			/	/		/	
COMPUTER SCIENCE	/	2167	1	/	2208	9	/	1917	1	/	2214	5
	/			/				/		/		
	/			/				/		/		
MATHEMATICS	/	1958	1	/	2029	6	/	/	/		/	
	/			/				/	/		/	
	/			/				/	/		/	
OTHER PHYSICAL & EARTH	/		/		/		/	/	/		/	
	/		/		/		/	/	/		/	

APRIL 1986 SCPA INTERIM REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

APRIL 1986 SCPA REGIONAL INTERIM REPORT
INTERIM PERIOD 03/08/86 THROUGH 04/11/86

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CURRICULUM	CHEMCLS-DRUG		COMP-BUS MACH		ELECTRICAL		FOOD-BEVERAGE		GLASS-PAPER		PRIM, FAB METAL	
ACCOUNTING	/		/	1708	1	/	/	1584	4	/	/	/
	/		/			/	/			/	/	/
	/		/			/	/			/	/	/
BUSINESS ADMINISTRATION &	/	1700	2	/	1563	2	/	2047	2	/	1808	4
	/			/			/			/	1833	2
	/			/			/			/		
MANAGEMENT INFO SYSTEMS	/			/		/	/	2208	1	/	/	/
	/			/		/	/			/	/	/
	/			/		/	/			/	/	/
MARKETING & DISTRIBUTION	/	1650	2	/	1292	2	/	1725	1	/	2000	1
	/			/			/			/		
	/			/			/			/		
ECONOMICS	/	2100	2	/		/	2083	2	/	1458	1	/
	/			/		/				/	2058	3
	/			/		/				/		
HUMANITIES	/	1917	1	/		/	1600	1	/	/	/	/
	/			/		/			/	/	/	/
	/			/		/			/	/	/	/
SOCIAL SCIENCES	/	1800	1	/		/		/	/	/	/	/
	/			/		/		/	/	/	/	/
	/			/		/		/	/	/	/	/

APRIL 1986 SCA INTERIM REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

APRIL 1986 SCA REGIONAL INTERIM REPORT
INTERIM PERIOD 03/08/86 THROUGH 04/11/86

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CURRICULUM	CHEMCLS-DRUG		COMP-BUS MACH		ELECTRICAL		FOOD-BEVERAGE		GLASS-PAPER		PRIM.FAB METAL	
AEROSPACE & AERONAUTICAL	/ 2425	1	/		/		/		/		/	
	/		/		/		/		/		/	
	/		/		/		/		/		/	
CHEMICAL	/ 2465	20	/		/ 2250	1	/ 2500	1	/ 2446	2	/ 2625	3
	/ 2550		/		/		/		/		/	
	/ 2375		/		/		/		/		/	
ELECTRICAL (INCL COMP ENG)	/ 2255	8	/ 2467	5	/ 2416	21	/ 2450	1	/ 2467	3	/	
	/		/		/ 2517		/		/		/	
	/		/		/ 2225		/		/		/	
CIVIL	/		/		/		/		/ 2100	1	/	
	/		/		/		/		/		/	
	/		/		/		/		/		/	
GEOLOGICAL	/		/		/		/		/		/	
	/		/		/		/		/		/	
	/		/		/		/		/		/	
INDUSTRIAL	/ 2483	1	/		/ 2155	10	/ 2384	1	/		/	
	/		/		/		/		/		/	
	/		/		/		/		/		/	

APRIL 1986 SCPA INTERIM REPORT
 AVERAGE MONTHLY SALARY OFFERS
 BY CURRICULUM & EMPLOYER

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CURRICULUM	CHEMCLS-DRUG			COMP-BUS MACH			ELECTRICAL			FOOD-BEVERAGE			GLASS-PAPER			PRIM, FAB METAL			
MECHANICAL	/	2392	9	/			/	2313	6	/			/			/	2400	2	/
	/			/			/			/			/			/			/
	/			/			/			/			/			/			/
METALLURGICAL	/			/			/			/			/			/			/
	/			/			/			/			/			/			/
	/			/			/			/			/			/			/
MINING & MINERAL	/			/			/			/			/			/			/
	/			/			/			/			/			/			/
	/			/			/			/			/			/			/
NUCLEAR	/			/			/			/			/			/			/
	/			/			/			/			/			/			/
	/			/			/			/			/			/			/
PETROLEUM	/			/			/			/			/			/			/
	/			/			/			/			/			/			/
	/			/			/			/			/			/			/
ENGINEERING TECHNOLOGY	/			/			/			/			/			/	2050	1	/
	/			/			/			/			/			/			/
	/			/			/			/			/			/			/

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CURRICULUM	CHEMCLS-DRUG	COMP-BUS MACH	ELECTRICAL	FOOD-BEVERAGE	GLASS-PAPER	PRIM. FAB METAL
AGRICULTURAL	//	//	//	// 1938 2 //	//	//
ALLIED HEALTH PROFESSIONS	//	//	//	//	//	//
BIOLOGICAL	//	//	//	//	//	//
CHEMISTRY	// 2075 1 //	//	//	//	//	//
COMPUTER SCIENCE	// 2175 4 //	// 2376 9 //	// 2379 4 //	//	//	// 1725 1 //
MATHEMATICS	//	// 2910 1 //	//	//	//	//
OTHER PHYSICAL & EARTH	//	//	//	//	//	//

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CURRICULUM	PETROLEUM	RESEARCH. CON	UTLTIES-PUBLIC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
ACCOUNTING	/ 1900 1 /	/ /	/ /	/ /	/ /	/ /
BUSINESS ADMINISTRATION &	/ 1917 2 /	/ /	/ /	/ /	/ /	/ /
MANAGEMENT INFO SYSTEMS	/ /	/ /	/ /	/ /	/ /	/ /
MARKETING & DISTRIBUTION	/ /	/ 1550 1 /	/ 1416 1 /	/ /	/ 1739 2 /	/ /
ECONOMICS	/ /	/ 2216 9 /	/ /	/ /	/ /	/ /
HUMANITIES	/ /	/ /	/ 2058 1 /	/ /	/ 1800 1 /	/ /
SOCIAL SCIENCES	/ /	/ 2438 2 /	/ /	/ 1200 1 /	/ /	/ /

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CURRICULUM	PETROLEUM		RESEARCH, CON		UTILITIES-PUBLIC		GOVT-FEDERAL		GOVT-LCL/STATE		NON-PROFIT ORG	
AEROSPACE & AERONAUTICAL	/		/		/		/		/		/	
	/		/		/		/		/		/	
CHEMICAL	/	2529 6	/		/	2000 1	/	1946 2	/		/	
	/		/		/		/		/		/	
ELECTRICAL (INCL COMP ENG)	/	2396 5	/	2417 3	/	2379 14	/	2159 14	/		/	
	/		/		/		/		/		/	
CIVIL	/	2425 4	/		/	1968 2	/	1925 4	/	1825 1	/	
	/		/		/		/		/		/	
GEOLOGICAL	/		/		/		/		/		/	
	/		/		/		/		/		/	
INDUSTRIAL	/		/	2500 1	/	2150 5	/	1745 2	/		/	
	/		/		/		/		/		/	

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CURRICULUM	PETROLEUM			RESEARCH, CON			UTLTIES-PUBLIC			GOVT-FEDERAL			GOVT-LCL/STATE			NON-PROFIT ORG		
MECHANICAL	/	2478	5	/	2263	4	/	2364	2	/	1867	7	/		/	2500	1	/
	/			/			/			/			/		/			/
	/			/			/			/			/		/			/
METALLURGICAL	/			/			/			/			/		/			/
	/			/			/			/			/		/			/
MINING & MINERAL	/			/			/			/			/		/			/
	/			/			/			/			/		/			/
NUCLEAR	/			/			/	2517	2	/			/		/			/
	/			/			/			/			/		/			/
	/			/			/			/			/		/			/
PETROLEUM	/			/			/			/			/		/			/
	/			/			/			/			/		/			/
ENGINEERING TECHNOLOGY	/			/			/	2400	1	/			/		/			/
	/			/			/			/			/		/			/
	/			/			/			/			/		/			/

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CURRICULUM	PETROLEUM	RESEARCH.COM	UTLTIES-PUBLIC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
AGRICULTURAL	/	/	/	/	/ 1167 1	/
	/	/	/	/	/	/
ALLIED HEALTH PROFESSIONS	/	/	/	/	/	/
	/	/	/	/	/	/
BIOLOGICAL	/	/	/	/	/ 1121 1	/
	/	/	/	/	/	/
CHEMISTRY	/	/	/	/	/ 1330 1	/
	/	/	/	/	/	/
COMPUTER SCIENCE	/ 2225 1	/ 2356 8	/	/ 1948 4	/ 1500 1	/
	/	/	/	/	/	/
MATHEMATICS	/	/ 2438 2	/ 1583 1	/ 1485 1	/	/
	/	/	/	/	/	/
OTHER PHYSICAL & EARTH	/	/	/	/	/	/
	/	/	/	/	/	/

BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER PART 1 INTERIM PERIOD 03/08/86 THROUGH 04/11/86

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CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO.MECH-EGPT	BLDG MATERIAL
MBA--NON-TECH	/ 2343 5	/ 2679 20	/ 2419 3	/	/	/
	/	/ 3750	/	/	/	/
	/	/ 2000	/	/	/	/
MBA--TECH	/ 2319 3	/	/ 2685 4	/	/	/
	/	/	/	/	/	/
	/	/	/	/	/	/

BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER PART 2 INTERIM PERIOD 03/08/86 THROUGH 04/11/86

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CURRICULUM	CHEMCLS-DRUG	COMP-BUS MACH	ELECTRICAL	FOOD-BEVERAGE	GLASS-PAPER	PRIM. FAB METAL
MBA--NON-TECH	/	/ 2416 1	/ 2400 1	/	/	/
	/	/	/	/	/	/
MBA--TECH	/	/ 2510 1	/ 2751 2	/	/ 2675 2	/
	/	/	/	/	/	/

BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER PART 3 INTERIM PERIOD 03/08/86 THROUGH 04/11/86

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CURRICULUM	PETROLEUM	RESEARCH.CON	ULTIES-PUBLIC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
MBA--NON-TECH	/ 2333 1 /	/ 2833 1 /	/ 2833 1 /	/ /	/ /	/ /
MBA--TECH	/ /	/ /	/ /	/ /	/ /	/ /